



**TENDER DOCUMENT FOR**

**LEASING OF**

**ELECTRIC LOW FLOOR AIRPORT PASSENGER**

**BUS ,QTY-50,**

**ALONG WITH**

**FAST CHARGER,QTY-10**

**TENDER DOC NO: AIASL/RB-13/25-26**



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**AI AIRPORT SERVICES**

**1. SCHEDULE OF TENDER**

TENDER NO	AIASL/RB-13/25-26
SCOPE OF WORK	LEASING OF ELECTRIC LOW FLOOR AIRPORT PASSENGER BUS, QTY-50 ALONG WITH FAST CHARGER,QTY-10,FOR A PERIOD OF SEVEN YEARS
TENDER ISSUER	AI AIRPORT SERVICES LIMITED
DATE OF ISSUE OF TENDER DOCUMENT	As per GeM Portal
LAST DATE OF SUBMISSION OF BIDS	As per GeM Portal
DATE OF OPENING OF TECHNICAL BIDS	As per GeM Portal
DATE OF PRICE BID OPENING	As per GeM Portal



## **एआरएस एअरपोर्ट सर्विसेज** **AI AIRPORT SERVICES**

### **2. TENDER NOTICE**

AI Airport Services Ltd (AIASL), providing Ground handling Services at most of the Indian Airports, invites Bid in Two Bid System on GeM Portal from the Original Equipment Manufacturers(OEMs) of Buses / OEM in association with their wholly owned or group Financing or Leasing Companies/Leasing Companies in Association with OEMs /Transport Companies for the leasing of **Electric Low Floor Airport Passenger Bus , Qty-50, along with Fast Charger,Qty-10** as per following Annexures.

- Technical Specifications - Annexure – A
- Price Break UP Uploaded as Price Break Up document

Reference: AIASL/RB-13/25-26

### **3. DEFINITIONS**

- a. In this Bid document, the following terms shall be interpreted as indicated. “Contract” means the agreement entered into between the Service Purchaser and the Tenderer, as recorded in the contract form signed by the parties including all annexure thereto and appendices therein.
- b. “Electric Low Floor Airport Passenger Bus”(hereinafter referred to as Low Floor Bus or Simply Bus) means Bus that has no steps between the ground and floor of bus at any entrances which provides easy access from entrance for the normal passenger as well as passenger with reduced mobility using wheel chair & Bus is propelled by electric motors powered by electricity stored in an onboard rechargeable Battery Pack
- c. "Goods" or "Items" shall mean all of the equipment including their accessories and /or other materials, which the Tenderer is required to supply to the Purchaser under the contract.
- d. Leasing means the Bus will be taken on lease without driver but with maintenance (Preventive as well as Break Down), Insurance & fulfillment of Regulatory requirements of RTO, Airport Operator (meeting all requirements set by Airport Operator for issuance of Vehicle Entry permit) and permission to ply on Road during the contract Period will be the responsibility of Lessor.
- e. "Purchaser" or “Service Purchaser” or 'Buyer' or ‘Lessee’ means AI Airport Services Limited (hereinafter referred to as AIASL).
- f. “Tenderer” or “Bidder” or “Lessor” means an individual or proprietorship firm, or partnership firm or company registered under Companies Act or a joint Venture/Consortium, who is engaged in the manufacturing, supply, or leasing of buses or Transport business involving leasing or operating of Buses and who has submitted a bid in response to the Tender. The term shall include:
  - i. Manufacturers, Leasing /Financing Company, Transport Companies.
  - ii. Joint Ventures (JVs) or Consortiums duly constituted in accordance with applicable laws, with one party designated as the Lead Member,
  - iii. and any such entity on whom the order for services shall be placed based on the Bid Qualification criteria.



g. Joint Venture (JV)/Consortium Participation:

**i. Eligibility & Composition**

Two or three legally eligible companies or contractors may jointly undertake the contract(s) by forming a Consortium or Joint Venture (JV).

Joint Venture/Consortium details:

Name of all Members of a JV/Consortium (not more than 3):

1. Lead Member (minimum participation share – 50%)
2. Member (minimum participation share – 20%)
3. Member (minimum participation share – 20%)

The aggregate shareholding/participation of maximum three members in the JV/Consortium shall be 100%, with the respective percentage share of each member.

**ii. Joint and Several Responsibility**

All members of the JV/Consortium shall be jointly and severally responsible for completing the contract as per the terms and conditions of the Contract and this BID document, including any subsequent Agreement.

The Lead Member/Bidder shall be authorised to act on behalf of the JV/Consortium for all contract-related purposes.

**iii. Registration, Submission and Execution**

- a. The JV/Consortium shall enroll on the Government e-Marketplace (GeM) in the name of the JV Company/Lead-Partner on behalf of the JV/Consortium.
- b. Before BID Participation, the Consortium must register the agreement OR MoU.
- c. The bid shall include:
  - A copy of the JV incorporation/Consortium Agreement or Memorandum of Understanding (MoU).
  - Power of Attorney authorizing the Lead Member to act for all members in case of Consortium.

**iv. Qualification Criteria Aggregation**

The qualification criteria (Past Experience, Financial Capability-Turnover, etc.) of all members may be combined to meet overall eligibility requirements.

However, any individual parameter (like working capital/PAT/PBT) required to be met independently by each member as per AOP( Association of Persons) shareholdings.

**v. Restriction on Changes / Participation**

- No change in the composition or character of the JV/Consortium shall be permitted after bid submission.
- An entity may participate in only one JV/Consortium for the same tender; Other bids with common members will be rejected.

**vi. Signing and Liability**

- The bid and subsequent contract shall be signed by authorised representatives so as to legally bind all members jointly and severally.



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- The JV/Consortium Agreement shall clearly state each member's role, participation share, and financial and legal liability.
- vii. Pre-qualification and Member Eligibility**
  - The pre-qualification of a JV/Consortium does not automatically pre-qualify any of its members individually.
  - If the JV/Consortium dissolves before award, the bid shall be rejected & penalties shall be invoked. If dissolution occurs post-award, the Procuring Entity may take action including termination or debarment or penalizing or all together.
- viii. JV/Consortium Agreement Validity and Registration**

The JV/Consortium Agreement shall:

  - Specify the share and scope of each member.
  - Remain valid for the specific project until contract closure.
  - Be registered under the Registration Act before any payment.
- ix. Bank Account, Statutory Compliances & Payments**
  - The JV/Consortium lead-Member shall open a bank account in its name.
  - All payments from the Procuring Entity shall be made only to this account.
  - The JV/Consortium lead-member must provide PAN, GST, and other statutory documents prior to the first payment.
- x. Applicability of MSE and EMD Benefits**
  - The benefits under the Public Procurement Policy for MSEs (Order 2012) shall not apply to Unincorporated JVs/Consortia.
  - If the JV/Consortium bids through the Lead Partner, EMD exemption based on the Lead Partner's turnover shall not be applicable as per MSE Act.
- xi. Performance Security / Bank Guarantee**

The JV/Consortium may furnish the Performance Security through Lead Member individually or collectively or by its partners in proportion to their participation share.
- xii. Breach or Dissolution Consequences**

If a JV/Consortium breaks up before award or during bid validity, its bid shall be rejected.

If dissolution occurs after award or during contract execution, all members shall be jointly liable and may be debarred for at least 12 months.
- xiii.** The bid submission must include documentary evidence to the relationship between JV/Consortium members in the form of JV/Consortium Agreement to legally bind all partners jointly and severally for the proposed agreement which should set out the principles for the constitution, operation, responsibilities regarding work and financial arrangements, participation (percentage share in the total) and liabilities (joint and several) in respect of each and all of the firms in the JV/Consortium. Such JV/Consortium Agreement must evidence the commitment of the parties to bid for the facilities applied for (if pre-qualified) and to execute the contract for the facilities if their bid is successful.



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- xiv. One of the members shall be nominated as 'In-charge' of the contract and shall be designated as Lead Partner. This authorization shall be evidenced by submitting with the bid a Power of Attorney signed by legally authorized signatories of all the members (This is a part of JV/Consortium Agreement Format). All the partners of a JV/Consortium may together authorize the Lead Partner to submit the bid on behalf of the JV/Consortium, along with an undertaking that in case of a successful bid, the work shall be executed by the JV/Consortium as per contract terms of the bid document.

Note: This authorization must be a part of the JV/consortium agreement if the Bid is submitted by the lead partner on behalf of the JV/Consortium.

- xv. The JV/Consortium must provide that the Lead Member shall be authorized to incur liabilities and receive instructions for and on behalf of any and all members of the JV/Consortium and the entire execution of the contract shall be done with active participation of the Lead Member.
- xvi. The contract agreement should be signed by each JV/Consortium members. Subsequent declarations/letters/documents shall be signed by lead member authorized to sign on behalf of the JV/Consortium or authorized signatory on behalf of JV/Consortium.
- xvii. The bid should be either physically signed or digitally signed by the bidder or his Authorized representative for submission of Bid.
- xviii. JV/Consortium agreement shall be registered in accordance with law so as to be legally valid and binding on the members prior to the BID participations having clear declaration of Lead Member Name OR Company for AOP.(Association of Persons)
- h. "AIASL representative" mean the authorized representatives of the Purchaser.
- i. "Manufacturer"/Supplier" means original equipment manufacturer (OEM) .
- j. Transport Companies means the Companies in the business of deploying Low Floor Bus/Bus for road transport.

#### **4. TENDER TERMS AND CONDITIONS**

##### **4.1 Tender Obligations:-**

**(Noncompliance to any of the below shall be liable for tender rejection)**

- a. Tenders that are incomplete are liable to be rejected. (☐Comply /☐Non Comply)
- b. In case any indication of price is included in the Technical bid, the quotation will be summarily rejected without any reference to the tenderer. No correspondence will be entertained in this regard. (☐Comply /☐Non Comply)
- c. Validity of Quotes: The Price quoted should remain valid for acceptance for a minimum period of 120 days from the date of opening of the tender.  
However AI Airport Services Limited, reserves the right to accept / reject any / all offers without assigning any reasons. AIASL reserves the right to cancel, amend or withdraw the





tender at any stage, without assigning any reasons whatsoever.

☐ **Comply** / ☐ **Non Comply**

- d. The successful tenderer shall supply and deliver buses to AI Airport Services Limited as per para 4.2.8 in the terms of the tender. ☐ **Comply** / ☐ **Non Comply**
- e. AI Airport Services Limited has the right to reduce / increase the quantity of Electric Low Floor Airport Passenger Bus **&Fast Charger** by  $\pm 25\%$  at the time of issue of the contract as well as during contract period without any increase in unit price. During the course of tender, based on the future requirement the bus location may be subject to change.  
☐ **Comply** / ☐ **Non Comply**
- f. The successful tenderer shall supply the Electric Low Floor Airport Passenger Bus, **along with Fast Charger (as per locations specified by AIASL)** ;  
1) in accordance with the Specifications;  
2) in accordance with the Delivery Schedule;  
3) in accordance with the best industry practice.  
☐ **Comply** / ☐ **Non Comply**
- g. The successful tenderer shall carry out maintenance ,which shall include preventive maintenance (OEM preventive schedule or as mutually agreed with AIASL) & Break Down maintenance without disrupting the routine activities at the stations.  
☐ **Comply** / ☐ **Non Comply**
- h. In the event of default, AIASL reserves the right to cancel the order and claim damages from successful tenderer.  
☐ **Comply** / ☐ **Non Comply**
- i. Any modification/alteration of the original Tender by the Bidder shall lead to disqualification.  
☐ **Comply** / ☐ **Non Comply**
- j. Bidder must comply the provisions of Public Procurement (Preference to Make in India) Order 2017, issued by DPIIT, and subsequent amendments shall apply.

**The bidder shall submit Local Content Certificate issued by**

- Statutory Auditor, or
- Cost Accountant, or
- Practising Chartered Accountant (if bidder is not required to appoint a statutory auditor).

**For all goods/equipment proposed to be supplied under this contract, specifying:**

- **Item description**
- **Country of origin**
- **Percentage of local content**





**Classification as:**

- a) Class-I Local Supplier ( $\geq 50\%$  local content)
- b) Class-II Local Supplier (20% to  $< 50\%$  local content)
- c) Non-Local Supplier ( $< 20\%$  local content)

**The bidder shall be responsible for the correctness of local content declarations. In case of false claims, the Procuring Entity may:**

- Impose penalties,
- Debar the bidder for upto 2 years,
- Take action under applicable laws

**(☐ Comply / ☐ Non Comply)**

- k. Bidder must comply with DOE OM No. 6/18/2019-PPD dated 23<sup>rd</sup> July 2020, insertion of Rule 144(xi) in General Financial Rules 2017 .

**(☐ Comply / ☐ Non Comply)**

**4.2. Commercial Terms**

**4.2.1. Bidder Information**

i)	Name of the firm	
	Registered Address	
ii)	E-mail Address	
iii)	Name of the Contact Person	
	Designation	
iv)	Bank Mandate(with full Address)	
	• Account Name	
	• Name of the Bank	
	• Branch Name	
	• Account Number	
	• Bank Code/MICR No	

**4.2.2. Earnest Money Deposit (EMD)**

**Noncompliance on EMD terms will lead to disqualification:-**

- An Earnest Money Deposit of INR 3,33,75,000- ( Rupees Three Crore Thirty Three Lakh Seventy Five Thousand only) must be submitted by means of Insurance Surety Bonds or Fixed Deposit Receipt or Account Payee Demand Draft, Banker's Cheque or Bank Guarantee from any of the Commercial Banks or payment online in acceptable Form in favour of AI AIRPORT SERVICES LIMITED. Scanned Copy of proof of submission of Bid Security needs to be uploaded along with Technical Bid & Hard Copy needs to be submitted within Ten(10) Working Days of bid opening, failing which the bid may be treated as incomplete & may lead to rejection of the bid by buyer without making any reference to the seller .



### **Bid Security/EMD Exemption**

- MSME units are exempted from submission of EMD. However, this exemption is applicable only if the MSME unit is registered for the goods/services tendered for. Bidders registered as Traders are not entitled for above exemption.
- Start-ups as recognized by Department for Promotion of Industry and Internal Trade (DPIIT), holding valid Startup Recognition Certificate which is to be uploaded while bidding and claiming EMD exemption and to be validated by the Buyer. Bidder to ensure that turnover for any of the financial years has not exceeded beyond limits prescribed in the certificate / Start Up scheme of DPIIT.
- Service Provider having annual turnover of ₹ 500 Crore or more, at least in one of the past three completed financial year(s) shall be exempted from submission of EMD on submission of relevant documents establishing the same.
- EMD Exemption is valid for Incorporated JV if the JV is having valid Udyam Registration Certificate in its name

EMD needs to remain valid for a period of 45(forty-five) days beyond the final bid validity period. EMD will not carry any interest.

EMD furnished by the unsuccessful bidders will be returned to them free of interest within 30 days of declaration of result of First Stage i.e Technical Evaluation.

EMD of the successful bidder will be refunded without any interest after receipt of Security Deposit or Bank Guarantee in lieu thereof from the successful bidder. (☐Comply /☐Non Comply)

#### **4.2.3. Security Deposit(SD):**

**Noncompliance on SD terms, as below will lead to disqualification:**

The successful bidder who qualifies for award of Contract will have to deposit with AIASL 3% of the total value of the Contract towards interest free Security deposit, within 2 weeks after notification of award OR upper ceiling of Rs 3 Cr whichever is less . The Security Deposit is to be paid by means of Insurance Surety Bonds, Fixed Deposit Receipt Account Payee Demand Draft, Banker's Cheque or Bank Guarantee from any of the Commercial Banks or payment online in acceptable Form in favour of AI AIRPORT SERVICES LIMITED.

If Security Deposit remitted by means of Bank Guarantee, the original BG has to be forwarded by the Bank directly to AI AIRPORT Services Ltd through Registered Post with Acknowledgement Due (AD). The expense incurred towards submission of Security Deposit, in any of the above mentioned form, will have to be borne by the successful bidder.



Validity of SD would be till for a period of 86 months (total 7Yrs+2 month) from the date of Contract/ Work Order and will be returned after the completion of all obligations under the Work Order/ Contract without interest.

☐Comply / ☐Non Comply

#### **4.2.4. Positioning Schedule**

**(Noncompliance on Delivery Schedule will lead to disqualification) :-**

Min 10 % of Contract Quantity shall be delivered on or before 03 months from the date of acceptance of Contract and for balance, a batch of QTY 05 shall be delivered thereafter every calendar month along with all vehicle & contract related documents but not limited to only RC of Bus, Fitness Certificate, valid insurance documents etc. Bidder should also ensure that the minimum accessories requirements for the coaches should be in order prior to issuance of AVEP by the Airport Operator.

Invoicing against Leasing of the Bus will start from the day of Issuance of AVEP and any delay in issuance of AVEP due to lack of documentation, non meeting compliances of Airport regulator will result in Goods rejection or penalty in addition to non generation of Invoice for that particular period.

☐Comply / ☐Non Comply

#### **4.2.5. Delivery Point/Receipt**

**(Noncompliance on Delivery Point/Receipt terms will lead to disqualification)**

Delivery of the Buses should be at the Airports of destination mentioned in clause 4.2.8.

☐Comply / ☐Non Comply

#### **4.2.6. Payment terms**

- The Vendor / Bidder shall submit monthly bills to AIASL Station Incharge on or before 10<sup>th</sup> of every month for the Services rendered during the previous month.
- Soft Copy of invoices will be acceptable.
- All monthly bills must be accompanied by the required supporting documents duly certified by the Vendor / Bidder.
- Payment will be made by AIASL within 30 days of submission of undisputed invoice.

☐Comply / ☐Non Comply

#### **4.2.7. Penalty Clause**

**(Noncompliance on Penalty clause terms will lead to disqualification):**

No invoice to be raised for the number of days the bus is not serviceable ,AIASL reserves the right to declare bus unserviceable in case bus is not found suitable for operations due to various factors including but not limited to following:

- (i) Non-functioning/ineffective Air Conditioning system of Bus.
- (ii) Non-functioning door closing system
- (iii) Bus not meeting rules & regulation defined by Airport Operator for plying of Buses inside Airport.
- (iv) Not presentable including inside cabin & outside Body
- (v) Bus not meeting OEM preventive Schedule with Tolerance of  $\pm 15$  Days.



- (vi) Bus not meeting safety requirement or with compromised safety due to any issues including but not limited to Mechanical , Electrical ,Pneumatic ,Hydraulic Operations etc.
- (vii) if the upholstery is faded and needs refurbishing.
- (viii) Or Any other unlisted deficiencies which may restrict usage of Passenger Bus based on local /cliental restrictions.

AIASL representative will inform service provider through Email for unserviceability or as situation prevails ,additional penalty at the rate of Rs 1500 per day per Bus will be recovered from the monthly bill/SD for unserviceable bus.

For delayed Positioning : Delayed deliveries beyond the scheduled one for each month or part thereof of delay shall attract a penalty of 10% of the monthly invoice value limited only to the undelivered portion for maximum upto 02 months and thereafter contract terminations (entire /partial as deemed fit by AIASL) may be initiated without justifying any reasons.

For lapses not covered under the penalty clause, penalty shall also be applied as deemed fit by AIASL and will be binding. AIASL will intimate Service Provider for such lapses through Email and such lapses will be dealt on case to case basis.

Alternatively, AIASL reserves the right to hire equipment from elsewhere at the risk and cost of the bidder and recover all such extra cost incurred by AIASL in hiring the equipment. In such cases Lessor shall raise invoice for that day . No penalty will be imposed for unserviceability of the Bus. Further in the above arrangements if any deficiencies and/or penalties are imposed by Airlines, the same shall also be recovered from the Service Provider.

(☐ Comply / ☐ Non Comply)

#### 4.2.8. Airports for positioning of Buses & Fast Charger :

Indicative Airport wise distribution of Electric Low Floor Airport Passenger Buses & Fast Charger

Sr No	Airport
1	Mumbai Airport
2	Jaipur Airport
3	Lucknow Airport
4	Chandigarh Airport
5	Ahmedabad Airport
6	Chennai Airport
7	Kolkatta Airport
8	Guwahati Airport

The Location/Qty is subject to change, based on dynamic operational requirement of AIASL or infra-restrictions by Airport Operator.

**Relocation of Buses :** Bidder will submit relocation Rate on per Km basis (uniform Rate for PAN India) in case same is required after first delivery. AIASL reserves the right to carry out relocation on



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its own, for which all necessary documents for relocation to be provided by Lessor. AIASL may instruct Lessor to carry out relocation activity, which shall be binding in nature.

**(☐Comply /☐Non Comply)**

### **4.2.9. Cancellation**

**(Noncompliance on Cancellation clause terms will lead to disqualification)**

AIASL reserves the right to cancel the tender process or the award of contract, in whole or in part, without assigning any reason, at any time prior to the execution of the formal agreement or issuance of the Letter of Acceptance (LoA), under the following circumstances:

- a) The successful bidder fails to submit required documents or fulfill pre-contractual formalities within the stipulated time;
- b) AIASL, at its sole discretion, decides to withdraw or modify the scope of work due to policy, administrative, or budgetary reasons;
- c) If any material misrepresentation or fraud is discovered in the bid documents or successful bidder credentials;
- d) The successful bidder is found ineligible due to blacklisting, conflict of interest, or ongoing legal proceedings.

Such cancellation shall be without any liability or obligation on the part of the AIASL towards the bidder. No claim for damages or costs shall be entertained.

**(☐Comply /☐Non Comply)**

### **4.2.10. Firm Price**

**(Noncompliance on Firm Price clause will lead to disqualification)**

Price should remain firm till the fulfilment of Service Order/Contract liabilities.

**(☐Comply /☐Non Comply)**

### **4.2.11. Exit/Termination**

**(Noncompliance on Exit/Termination clause terms will lead to disqualification)**

#### **A. Termination for Default**

AIASL may terminate the Contract, in whole or in part, by giving thirty (30) days' written notice to the Lessor (Successful Bidder), if:

- The Lessor fails to deliver or operate the leased buses in accordance with the performance requirements of the Contract;
- The Lessor fails to comply with any statutory obligations or material terms of the Contract;
- The performance of the Lessor is persistently unsatisfactory, despite written warnings;
- The Lessor fails to remedy any breach within the 15-day cure period granted by the



Authority.

Upon such termination, AI ASL shall have the right to encash any performance security, invoke penalties, and recover damages in accordance with the contract terms.

☐ **Comply** / ☐ **Non Comply**

#### **B. Termination for Insolvency or Liquidation**

- AI ASL may terminate the Contract with immediate effect by issuing a written notice, if:
- The Lessor becomes bankrupt or insolvent, or enters into liquidation whether compulsory or voluntary;
- Any resolution is passed or order made for winding up of the Lessor;
- A receiver, administrator, or similar officer is appointed over the assets of the Lessor.
- No compensation shall be payable in such cases, and performance securities shall stand forfeited.

☐ **Comply** / ☐ **Non Comply**

#### **C. Termination due to Force Majeure**

If the services under this Contract cannot be performed for a period exceeding sixty (60) continuous days due to a Force Majeure event, either party shall have the right to terminate the Contract by giving thirty (30) days' notice.

No penalties or liquidated damages shall apply in such cases, and payments shall be made for services rendered till the date of termination.

☐ **Comply** / ☐ **Non Comply**

D. Notwithstanding the above, AIASL shall also be at liberty to terminate the agreement for any reason including change in situation/circumstances, etc. by providing to the party a 90 days written notice. The party shall also be at liberty to terminate this contract by providing to AIASL a 90 days written notice. In such an event, the terminated party shall have no right to claim compensation/damages, etc. from the terminating party on account of early termination. However, the party shall duly comply with their respective obligations during the notice period and thereafter, shall discharge the obligations arising out of the agreement till the termination.

☐ **Comply** / ☐ **Non Comply**

#### **E. Retention of Assets in Case of Early Termination or Dispute.**





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In the event of early termination of the lease agreement or any dispute arising therefrom, AIASL shall have the right to retain possession of the leased assets until the resolution of such dispute or completion of arbitration proceedings. Furthermore, AIASL reserves the right to retain the said assets until a mutually agreed revised and final settlement amount towards ownership transfer is determined, which shall not exceed the outstanding principal amount calculated on the basis of the original Asset Invoice Value and as per the hypothecation valuation method adopted by a nationalised bank.

**(☐Comply / ☐Non Comply)**

### **4.2.12. Arbitration**

Any dispute arising between the parties of the construction, interpretation, application, meaning, operation or effect of this document or the validity or breach thereof, shall first be settled by mutual consultation, if dispute remains unresolved after period of 30 days from the date the mutual consultation has started, the matter shall be referred for settlement to 'SCOPE FORUM OF CONCILIATION AND ARBITRATION', Govt. Of India, New Delhi and the award in pursuance thereof shall be binding on the parties.

### **4.2.13. Jurisdiction**

Any dispute whatsoever shall be subject to the jurisdiction of the courts of Delhi.

### **4.3. Technical Terms**

**(Confirmation on compliance on following points to be submitted with Technical Bid)**

#### **4.3.1. In house inspection**

AIASL reserves the right to inspect Electric Low Floor Airport Passenger Bus & Fast Charger before accepting. In case, any deviation in quality is found at the time of supply, then the same will be intimated to service provider and suitable curing period may be given to service provider to make necessary corrections if felt feasible by AIASL Team or AIASL Team may reject the bus and should be replaced free of cost. Cost Involved for carrying out inspection will be borne by the vendor and will include Air Travel, Local Transport i.e pickup/drop from nearest airport to vendor site and hotel if needed. Non adherence of this clause may lead to cancellation of Work Order forfeiting SD.

**(☐Comply / ☐Non Comply)**

#### **4.3.2. Acceptance/Receipt at earmarked destination**

In case any deviation in Technical Specifications/Pre Delivery Inspection report is found at the time of receipt, then it will be the decision of PDI committee to accept the Bus post rectification of the deviation or replacement of bus and same will be binding on Lessor.

**(☐Comply / ☐Non Comply)**





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### **4.4. Award Decision FOR L1**

**(Confirmation on compliance on following points to be submitted with Technical Bid)**

**The Technically qualified Bidder with lowest Rate quoted in Financial Bid will be determined as L1.**

**(☐Comply /☐Non Comply)**

### **4.5. Tenderers Representations, Covenants & Indemnities**

The tenderer has examined the scope of the Specifications and all other documents, information and requirement of AIASL, and has satisfied itself as to the adequacy thereof for the performance of this Tender. It is the duty of the tenderer to draw to the attention of AIASL any errors, discrepancies or inaccuracies in the Specifications or such other documents which an experienced supplier of the Equipment should reasonably have discovered.

### **4.6. Insurance & other obligations**

Successful Bidder shall ensure that buses offered should have comprehensive insurance covering all the risks including third party liability & Other Obligations including but not limited to Airport Operator ,RTO -If applicable or any other statutory as well as regulatory obligations applicable to Buses is the sole responsibility of the successful tenderer.

Any ancillary charges like Royalty paid to Airport Operator on case to case basis shall be invoiced by the lessor to AI ASL along with supportive documents.

## **5. SCOPE OF WORK**

To provide Electric Low Floor Airport Passenger Bus, Qty 50 along with Fast Charger,Qty-10 to AI Airport Services Limited for handling of Passengers on the tarmac inside the Airport, at various Airports mentioned in Point No. 4.2.8.

### **GENERAL CONDITIONS.**

**5.1.** The Bidder shall be required to supply Electric Low Floor Airport Passenger Bus & Fast Charger in accordance with the specifications laid down in the tender, for a **period of Seven (07) Years**. Any Electric Low Floor Airport Passenger Bus & Fast Charger not conforming to the said specifications shall not be accepted.

**5.2.** Driver as well as staff for charging of bus will be provided by AIASL . Lessor will provide , install and maintain charger at locations specified by AIASL while availability of charging points will be the responsibility of AIASL.

**5.3.** Airport Passenger Buses will be deployed 24 x 7

The Airport Passenger Bus to be offered for leasing shall be Brand New. At the time of Delivery, the buses should have valid Registration Number(Temp/Permanent) as well as valid RTO fitness certificate. The successful Bidder has to provide Permanent registration certificate of Airport Passenger Bus. AIASL reserves the right to accept /reject the buses at delivery location if buses are not meeting Technical specifications as mentioned in Annex A of this tender document.



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- 5.4. The bidder shall also make his own arrangement for repairs and maintenance of offered Electric Low Floor Airport Passenger Bus & Fast charger through OEM or OEM Authorised Service Partner or through their in-house maintenance Team.
- 5.5. The Bidder shall make his own arrangement for Washing ,Deep Cleaning & Polishing of Electric Low Floor Airport Passenger Bus on Monthly Basis ,routine Checkup of buses & charger on Quarterly basis to be done in addition to OEM schedule. Replacement of consumables not limited to Lubricants ,Filters, Tyres etc. will be done as per periodic maintenance schedule or as warranted by the situation. Lessor will maintain service record of the buses and charger and provide the same as and when demanded by AIASL. For minor maintenance, AIASL may extend space support wherever feasible.
- 5.6. The Bidder will ensure proper Branding of AI Airport Services Limited on the Bus on Left ,Right Body Side ,Front & Rear Wind Shield as per AIASL advise.
- 5.7. The Electric Low Floor Airport Passenger Bus & Fast Charger once inspected and approved by the AIASL for leasing shall not be changed or substituted by the Bidder except on orders from the AIASL or becoming defective off road due to accident, breakdown etc. In such an event the lessor shall give immediate intimation to AIASL. Wherever change of bus is likely to last for more than one week prior approval of the AIASL shall have to be taken.
- 5.8. In case of any Airport Passenger Bus remains off the road due to break-down, penalty shall be imposed as per terms of para 4.2.7. In case any damage is caused by AIASL Operator resulting into unserviceability of the Bus, such incidents will be dealt on case to case basis on mutual agreement, to decide on the number of days required for rectification of the damaged bus, (In case no consensus is reached ,AIASL decision will be binding ) with min timeline of 02 Days and Maximum 21 Days , during which period invoice will be raised with Nil penalty, beyond that period no invoice to be raised and in addition to this penalty will be imposed. Further request for extension on timeline for major accident case could be dealt separately on case to case basis and mutual consensus.
- 5.9. The Bidder shall be responsible for any fine or penalty if imposed by any Airport Regulator, State or Central authorities, including any local body for any breach, violation or non- compliance of statutory rules, regulations etc. Service Provider will not be held responsible for fine or penalty levied by Airport Operator/Government Body due violation by AIASL operating staff.
- 5.10. The rates quoted should be inclusive of all taxes and levies etc., Tenders not confirming to these requirements are liable for rejection and no correspondence thereof shall be entertained whatsoever.
- 5.11. The Bidder must have all requisite clearance certificates etc. from the concerned Government agencies as per rules.
- 5.12. The Electric Low Floor Airport Passenger Buses offered for lease must be fully and comprehensively insured covering the risk to the driver, all passengers and third party also. Fast Charger offered for lease must be fully insured if applicable.



- 5.13. Withdrawal of offer after opening of the tender shall make whole offer invalid and the Earnest Money (EMD) will be forfeited.
- 5.14. Income Tax applicable will be deducted at source from the monthly payment.
- 5.15. AIASL reserve the right to novate the contract to any other subsidiaries at the same rates terms and conditions and the same shall be binding upon the service provider. In the event of any merger or acquisition of AIASL, transferred its activity to another undertaking, the contract on approval from the appropriate authority of AIASL, shall continue in the same name of new entity/ successor with same rate same conditions.
- 5.16. Bidder needs to ensure that all the buses offered against the Bid must be of same make & Model.

**5.17. Buy-Back Option after Lease Term**

Upon successful completion of the 07-year lease term, and subject to satisfactory performance of services during the lease period, AI Airport Services Ltd. shall have the first right of refusal to exercise a Buy-Back Option for the leased buses. In case AIASL decides on Buy Back, Lessor has to ensure that Electric Low Floor Airport Passenger Buses & Fast Charger offered for Buy-Back are in working condition, Presentable (Interior of Cabin as well as exterior of Bus), Battery Pack providing min 06 Hrs. of Operation (during standard airport operational usage) with HVAC in on condition upon Single Charge (Charging Battery to 100%) and all subsystems including HVAC, Tyres, Suspension, Transmission, Electric Motors etc. in properly working condition. AIASL committee will carry out inspection and ensure that Buses offered are meeting above mentioned conditions, for Lessor adhering to the recommendations of AIASL inspection committee will be binding.

The Buy-Back Option shall be governed by the following conditions:

- i. Declaration of Intent: The Lessee shall notify the intent of Buy Back to the Lessor in writing, within 6 months prior to expiry of the Lease Contract.
- ii. Buy Back Price of each Electric Low Floor Airport Passenger Bus post completion of Leasing Period of 07 Years will be Rs 6,00,000/- and the Buy Back must also include the charging infrastructure without any additional cost .
- iii. Mutual Acceptance: If AIASL exercises its willingness for Buy Back , The lessor shall extend support for assets ownership transfer and AIASL shall liable to make the payments to all the statutory authorities on actual basis for the buses “as is where is” basis, without any other obligation on the part of the Lessee.
- iv. “No Obligation Clause: The Lessee shall not be under any obligation to buy back the buses unless the buy-back option is formally exercised in writing.”
- v. Ownership Transfer: On successful execution of the buy-back option, all ownership rights, title, and liabilities related to the buses shall be transferred to the Lessee.

**6. Point of Contact for any clarifications:**

For Clarifications you may forward email enquiry on following E-mail id

- Mr Pankaj Saklani, Manager-Procurement & Stores < [nr.techsupport@aiasl.in](mailto:nr.techsupport@aiasl.in) >
- Mr Nilesh Dubey ,Deputy Manager- Procurement & Stores < [nileshdubey.1988@aiasl.in](mailto:nileshdubey.1988@aiasl.in) >

## 7. PRE-QUALIFICATION CRITERIA

Sr.No	Description	Indicate Compliance/Provide Information whichever Applicable
1.	<p>a) The Bidder must be a registered Company/Firm under applicable Indian laws (Companies Act 1956/2013, LLP Act 2008, or Indian Partnership Act 1932) or proprietorship firm OR JV/Consortium and must be engaged in the business of Leasing/Supplying/ Manufacturing of Buses or operating public transport buses.</p> <p>b) A self-attested copy of the Certificate of Incorporation/Registration must be submitted. If Bidder is JV/Consortium, provide document for all AOP(Association of Persons).</p>	<p>a) Registration No(s) and year of registration</p> <p>b)</p>
2.	<p>a) The bidder (Lead Member of JV/Consortium, if applicable) must have at least three years' experience (ending month of March prior to the bid opening) of providing similar types of services (Leasing/Manufacturing and Supply of Buses or operating public transport buses) to Central/State Government Departments/ PSUs/ Nationalised Banks/ Reputed Organisations (including Airlines /Ground Handling Agency/Airport Operator /Aviation Cargo Operator). Services rendered with a list of such Central/State/ PSUs/ Nationalized Banks/ Reputed Organisations with duration of service shall be furnished.</p> <p><b>The bidder must submit:</b></p> <p>Copies of Contract /Work Order /Leasing agreement issued by any of following against services rendered to them</p> <ul style="list-style-type: none"> <li>• Central / State Government departments</li> <li>• PSUs / Transport Undertakings (e.g., DTC, BEST, KSRTC, etc.)</li> <li>• Nationalised Banks / Reputed Organisations:</li> </ul> <p>Each should clearly mention:</p> <ul style="list-style-type: none"> <li>• Nature of work (leasing/supplying/manufacturing/operating buses)</li> <li>• Quantity or fleet size</li> <li>• Period of contract (start and end dates)</li> <li>• Tenure of Service Contract .</li> </ul> <p>Please Note: Only Contract /Work Order /Leasing agreement for the period FY 2022-23 ,FY 2023-24 ,FY 2024-25 will be considered.</p>	<p>a)</p>



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<p>b)The bidder or its members must have successfully executed /completed similar Services (Leasing/Supplying/Manufacturing of Buses or operating public transport buses) over the last seven financial years previous to the current financial year: -</p> <p>1) Three similar completed services with annualised value not less than the amount equal to 9.54 Cr ; or</p> <p>2) Two similar completed services with annualised value not less than the amount 11.92 Cr or</p> <p>3) One similar completed service with annualised value not less than the amount equal to 19.07 Cr</p> <p><b>Please Note: For ongoing services or services executed /completed during current Financial Year ,minimum serving period should be 12 Months..</b></p> <p><b>The bidder must submit:</b> Copies of Work Orders/Contracts/Leasing Agreement to be provided by Bidder as proof of compliance of above mentioned conditions along with completion /Performance Certificates .</p> <p>Work Orders/Contracts/Leasing Agreement submitted should clearly mention</p> <ul style="list-style-type: none"> <li>• Nature of work (leasing / supplying / manufacturing /operating buses)</li> <li>• Quantity or fleet size</li> <li>• Period of contract (start and end dates)</li> <li>• Contract Value and tenure of services provided</li> </ul> <p><b>Certificates or letters or Email issued by clients confirming:</b></p> <ul style="list-style-type: none"> <li>• Successful completion or ongoing satisfactory performance of the lease contract</li> <li>• Validity of the Service Contract</li> <li>• Type and number of buses provided or operated</li> <li>• These certificates should preferably be on the client's letterhead with signature and seal.</li> </ul> <p><b>For above provided documents, re verifications could be initiated for which provisions of concerned company authority Email id having company domain to be enclosed.</b></p> <p><b>c) Offered Model of Low Floor Airport Passenger Bus must have proven record of Ground Handling Operational Performance within the Airport/s. Supporting documents for supply of minimum 30 Number of Electric Coaches &amp; its performance along with successful operational continuity for at least two years on the date of bid opening shall be provided.</b></p>	<p>b)</p>
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3.	<p><b>Turn Over</b></p> <p>a) The Bidder or its members must have an average annual turnover of at least ₹ 71.52 Cr in the last three financial years (FY 2022-23, 2023-24, 2024-25) or as per applicable share holding defined in para g(i).</p> <p>b) The Bidder &amp; its members must have a positive Net Worth as of 31st March 2025.</p> <p><b>The bidder &amp; its members must submit:</b></p> <p>Audited Financial Statements for the last 3 Financial Years. Certificate from a Chartered Accountant /Cost Accountant in India stating turnover and net worth is acceptable.</p> <p>In case the date of constitution / incorporation of the bidder is less than 3-year-old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria. Copies of Certified Financial Statement for above mentioned period to be submitted. Pro forma statement is not acceptable.</p>	<p>a) Turnover year wise (Currency to be reflected)</p> <ol style="list-style-type: none"> <li>1.</li> <li>2.</li> <li>3.</li> </ol> <p>b)</p> <p>c) Financial Statement to be attached</p> <ol style="list-style-type: none"> <li>1.</li> <li>2.</li> <li>3</li> </ol>
4.	PAN No. / GST No.	<ol style="list-style-type: none"> <li>1. PAN</li> <li>2. GST</li> </ol>

- Documents/Certificates in any other languages than English should be submitted along with English translated version duly authenticated.
- Remarks for complying PQC should be as **“Comply”** or **“Non Comply”** only. Remarks like noted, agreed, ok, etc are liable for disqualification in PQC. Supporting documents/certificate related to PQC should be labeled and attached with PQC .





## Integrity Pact

### Between

AI AIRPORT SERVICES LTD (AIASL) hereinafter referred to as “The Principal”,  
**And**

.....here-in-after referred  
to as “**The Bidder/ Contractor**”

### PREAMBLE:

As per the Central Vigilance Commission order No. 015/VGL/091 dated 14th June 2023 adoption of revised Standard Operating Procedures is in order to ensure transparency, equity and competitiveness in public procurement. The commission recommends adoption and implementation of the concept of integrity pacts by Government organizations.

The pact essentially envisages an agreement between the prospective vendors/bidders and the buyer, committing the persons/officials of both sides, not to resort to any corrupt practice in any aspect /stage of the contract. Only those vendors/bidders, who commit themselves to such a pact with the buyer, would be considered competent to participate in the bidding process. In other words, entering into this pact would be a preliminary qualification. Principal (AIASL) and vendor will also agree with the essential ingredients of the pacts incorporated in the SOP issued by CVC under Commission order No. 015/VGL/091 dated 14th June 2023. Accordingly The Principal intends to award, under laid down organizational procedures, contract(s) for supply of

**Electric Low Floor Airport Passenger Bus , Qty-50, along with Fast Charger,Qty-10** The Principal values full compliance with all relevant laws of the land, rules, regulations, economic use of resources and of fairness/transparency in its relations with its Bidder(s) and/or Contractor(s).

In order to achieve these goals, the principal will appoint a panel of IEMs who will examine the process integrity. Complaints allege malafide on the part of any officers of the organization should be looked into by the CEO of the concerned organization.

### Section 1 – Commitments of the Principal

1. The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:-
  - a) No employee of the Principal, personally or through family members will in connection with the tender for, or the execution of a contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to. The word ‘take’ shall also include the past and future.
  - b) The Principal will, during the tender process treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s)



- confidential/additional information through which the Bidder(s) could obtain an advantage in relation to the tender process or the contract execution.
- c) The Principal will exclude from the process all known prejudiced persons and persons who would be known to have a connection or nexus with the prospective bidder.
2. If the Principal obtains information on the conduct of any of its employees which is a criminal offence under the IPC/PC Act or the conduct rules of the Principal, or if there be a substantive suspicion in this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary actions.
  3. Integrity Pact, in respect of a particular contract, shall be operative from date IP is signed by both the parties. The IEMs shall examine all the representations/grievances/complaints received by them from the bidders or their authorized representatives related to any discrimination on account of lack of fair play in modes of procurement and bidding systems, tendering method, eligibility conditions, bid evaluation criteria, commercial terms & conditions, choice of technology/specifications, implementations etc.
  4. For ensuring the desired transparency and objectivity in dealing with the complaints arising out of the process, the matter should be examined by the full panel of IEMs jointly, who would look into the records, conduct an examination, and submit their joint recommendation to the CEO. In case the full panel is not available due to some unavoidable reasons, the available IEM(s) will conduct examination of the complaints. Consent of the IEM(s), who may not be available, shall be taken on record.
  5. In the event of any dispute between the management and the contractor relating to those contracts where Integrate pact is applicable, in case, both the parties are agreeable, they may try to settle dispute through mediation before the panel of IEMs in a time bound manner. However, not more than five meetings shall be held for a particular dispute resolution. The fees/expenses on dispute resolution shall be equally shared by both the parties.
  6. In case the dispute remains unresolved even after mediation by IEMs, the organization may take action as per Terms of Contract

## **Section 2 – Commitments of the Bidder(s)/ contractor(s)**

1. The Bidder(s)/Contractor(s) commit themselves to take all measures necessary to prevent corruption in their dealings with AI AIRPORT SERVICES LTD. He/She commits himself to observe the following principles during his participation in the tender process and during the contract execution.
  - a. The Bidder(s)/Contractor(s) will not, directly or through any other person or firm, offer, promise or give to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.
  - b. The Bidder(s)/Contractor(s) will not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.



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- c. The Bidder(s)/Contractor(s) will not commit any offence under the relevant IPC/PC Act; further the Bidder(s)/ Contractor(s) will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or document provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.
  - d. The Bidder(s)/Contractors(s) of foreign origin shall disclose the name and address of the Agents/representatives in India, if any. Similarly the Bidder(s)/Contractors(s) of Indian Nationality shall furnish the name and address of the foreign principals, if any. Further details as mentioned in the “Guidelines on Indian Agents of Foreign Suppliers” shall be disclosed by the Bidder(s)/Contractor(s). Further, as mentioned in the Guidelines all the payments made to the Indian agent/representative have to be in Indian Rupees only.
  - e. The Bidder(s)/Contractor(s) will, when presenting his bid, disclose any and all payments he/she has made, is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract.
  - f. This integrity pact shall override the confidentiality clause, if any, in the offer submitted by the Contractor/Bidder and in the agreement entered into by the Principal with the Contractor/Bidder.
2. The Bidder(s)/Contractor(s) will not instigate third persons to commit offences or acts outlined above or be an accessory to such offences.

### **Section 3 - Disqualification from tender process and exclusion from future contracts**

If the Bidder(s)/Contractor(s), before award or during execution has committed a transgression through a violation of Section 2, above or in any other form such as to put his reliability or credibility in question, the Principal is entitled to disqualify the Bidder(s)/Contractor(s) from the tender process or take action as per the Company Guidelines.

### **Section 4 – Previous transgression**

1. The Bidder declares that no previous transgressions occurred in the last 3 years with any other Company in any country conforming to the corruption approach or with any other Public Sector Enterprise in India that could justify his exclusion from the tender process.
2. If the Bidder makes incorrect statement on this subject, he/she can be disqualified from the tender process or action can be taken.

### **Section 5 – Equal treatment of all Bidders/Contractors/Subcontractors**

1. The Bidder(s)/ Contractor(s) undertake(s) to demand from all subcontractors a commitment in conformity with this Integrity Pact, and to submit it to the Principal before contract signing.
2. The Principal will enter into agreements with identical conditions as this one with all Bidders, Contractors and Subcontractors.
3. The Principal will disqualify from the tender process all bidders who do not sign this Pact or violate its provisions.



## **Section 6 –Criminal charges against violating Bidder(s)/Contractor(s)/ Subcontractor(s)**

If the Principal obtains knowledge of conduct of a Bidder, Contractor or Subcontractor, or of an employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or if the Principal has substantive suspicion in this regard, the Principal will inform the same to the Chief Vigilance Officer.

## **Section 7 – Independent External Monitor/Monitors**

1. The Principal appoints competent and credible Independent External Monitor for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement.
2. The Monitor is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently.
3. The Bidder(s)/Contractor(s) accepts that the Monitor has the right to access without restriction to all Project documentation of the Principal including that provided by the Contractor. The Contractor will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The same is applicable to Subcontractors. The Monitor is under contractual obligation to treat the information and documents of the Bidder(s)/ Contractor(s)/ Subcontractor(s) with confidentiality.
4. The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the Principal and the Contractor.
5. As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.
6. If the Monitor has reported to the CEO, AI Airport Services Ltd., a substantiated suspicion of an offence under relevant IPC/ PC Act, and the Chairman CEO, AI Airport Services Ltd. has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.
7. The word monitor would include both Singular & Plural.



8. Independent External Monitor/s (IEMs) details as below;

**Shri Jagdish Rai Garg,**  
H.No. 1056, Sector 12A,  
Panchkula-134112,  
Haryana.

**Shri Gali Yadaiah**  
H.No.5-2-354, Plot No.92Sp,  
Gayathri Nagar Bank Colony  
Phase 2,Saheb Nagar Kalan  
Vanasthalipuram,Hyderabad-50007

### **Section 8 – Pact Duration**

This Pact begins when both parties have legally signed it. It expires for the Contractor 3 years after the last payment under the contract, and for all other Bidders 12 months after the contract has been awarded.

If any claim is made/lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged / determined by Board of AI Airport Services Ltd.

### **Section 9 – Other provisions**

1. This agreement is subject to Indian Law. Place of performance and jurisdiction is the Registered Office of the Principal, i.e. Mumbai.
2. Changes and supplements as well as termination notices need to be made in writing. Side agreements have not been made.
3. If the Contractor is a partnership or a consortium, this agreement must be signed by all partners or consortium members and in the case of a Company by an authorized representative.
4. Should one or several provisions of this agreement turn out to be invalid, the remainder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions.
5. **Principal** as well contractor will ensure that the employee signing IP shall not approach to the Courts while representing the matters to IEMs and he/she will await their decision in the matter.

**(For & On behalf of the Principal)**  
**(Office Seal)**

**(For & On behalf of Bidder/Contractor)**  
**(Office Seal)**

**Place -----**

**Place -----**

**Date -----**

**Date -----**

**Witness 1: (Principal)**  
**(Name & Address)**

**(Bidder/Contractor)**  
**(Name & Address)**

**Witness 2:**  
**(Name & Address)**

**TECHNICAL & FUNCTIONAL SPECIFICATIONS – ANNEXURE A**

**SPECIFICATIONS FOR ELECTRIC LOW FLOOR AIRPORT PASSENGER BUS**

**MAIN FUNCTIONS**

The Electric Low Floor Airport Passenger Bus to be used on the airport ramp for transportation of Passengers, Crew and Staff between the air terminal and aircraft and vice-versa.

<b>Sr. No.</b>	<b>Technical &amp; Functional Specification</b>	<b>Indicate Compliance/Provide Information</b>
<b>1</b>	<b>Basic Information</b>	
1.1	Provide Brochure of offered Electric Low Floor Airport Passenger Bus.	
1.2	Contact Person Details Name: Email ID	
1.3	Make & Model Offered	
1.4	Fuel Type-Electric	
1.5	Seating Lay Out -To be provided	
1.6	Transmission -Fully Automatic	
1.7	HVAC Details: Make /Model	
<b>2.</b>	<b>GENERAL</b>	<b>Indicate Compliance/Provide Information</b>
2.1	These specifications are guidelines. Minute features of the Bus are not included in the scope of the specification. Any deviation in the specification shall be permitted after consent of AI Airport Services Limited.	
<b>3.</b>	<b>STATUTORY REQUIREMENTS</b>	<b>Indicate Compliance/Provide Information</b>
<b>3.1</b>	The Electric Low Floor Airport Passenger Bus to be supplied against the Bid must have valid RC issued by the RTO for public/commercial transport.	
<b>3.2</b>	The Electric Low Floor Airport Passenger Bus to be supplied against the Bid must have valid Fitness Certificate & Permit, if applicable as per Land of Law. Bidder will be responsible for maintaining validity during entire Contract Period	
<b>3.3</b>	The Electric Low Floor Airport Passenger Bus to be supplied against the Bid must have valid Commercial Insurance & Bidder will be responsible for maintaining validity of insurance during entire Contract Period	
<b>3.4</b>	The Electric Low Floor Airport Passenger Bus to be supplied against the Bid must have emergency equipment including but not limited to Fire Extinguisher, First Aid Kit, Tool for Breaking Glass in emergency.	



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<b>3.5</b>	<p>The Electric Low Floor Airport Passenger Bus shall be equipped with a retractable ramp or lifting platform at the main entrances/exits to provide safe and convenient access for persons with reduced mobility and wheelchair users.</p> <p>The bus shall have a minimum of two such access doors, one each on the left-hand and right-hand sides, suitable for wheelchair boarding. The ramp or lifting platform shall be easy to operate, have a non-slip surface, and be capable of carrying a minimum load of 300 kg.</p>	
<b>3.6</b>	The Electric Low Floor Airport Passenger Bus should comply with DGCA requirements encompassing accessibility, Passenger Safety, Comfort & Convenience.	
<b>3.7</b>	At the time of delivery of the buses, for offered model of the Bus, Bidder needs to submit Homologation Certificate & supportive documents for compliance of CMVR, Type Approval Certificate and Conformity of Production, Certificate issued by Govt Approved Agency (ARAI, ICAT etc) for Electric Low Floor Airport Passenger Bus	
<b>3.8</b>	Bidder needs to provide relevant certificate /documents confirming that the Electric Low Floor Airport Passenger Bus being offered for Lease are complying /meeting AIS Standards for Electric Low Floor Bus.	
<b>4.</b>	<b>GENERAL REQUIREMENTS</b>	
<b>4.1</b>	<b>Accommodation / capacity</b>	
<b>4.1.1</b>	Driver– 1, Passenger: min 14 Seating + min 20 Standees + 2 Wheel Chair and arrangement to safely park these wheel Chair with passenger occupying wheel chair and fully safe & Secured during the move, start & Stop of Bus. Supplier has to provide detailed floor plan, showing details of seating arrangement, number of seats, standing area sq. m, and max. Passenger capacity).	
<b>4.2</b>	<b>Dimensions: (LXWXH) in mm</b>	
<b>4.2.1</b>	Overall Length - min 11900 mm	
<b>4.2.2</b>	Overall Width – max 3100 mm	
<b>4.2.3</b>	Overall Height - max 3550mm without Beacon Lamp	
<b>4.2.4</b>	Floor height of Entrance door from ground should not exceed 400 mm in unladen and without kneeling. There shall be no step between ground and floor of the bus at any entrance.	





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<b>5.</b>	<b>DOORS</b>	
<b>5.1</b>	The Passenger doors shall be sufficiently wide to accommodate at least two passengers at a time. In any case the opening shall not be less than 1.1meter. The door operation shall be pneumatically powered and electrically controlled with anti-squeeze system by over pressure valve.	
<b>5.2</b>	The number and location of the Passenger doors (minimum 3) Two doors on Left Hand Side (Front Over Hang & Wheel Base) & One Door on Right Hand Side Wheel Base.	
<b>5.3</b>	The door shall open so as to cause no hazard to passengers and minimum obstruction. All doors shall be operated from the driver's position.	
<b>5.4</b>	Provision for emergency opening of Doors from inside as well as outside, by simple arrangement with clear operating instructions.	
<b>5.5</b>	A system shall be provided to prevent the bus being driven when any door is open.	
<b>6.</b>	<b>Powertrain:</b>	
<b>6.1</b>	<b>Motor</b>	
<b>6.1.1</b>	Motor Type-Permanent Magnet Synchronous Motor	
<b>6.1.2</b>	<b>Motor Power (KW)</b>	
<b>6.1.2.a</b>	Maximum Power - 235 KW or More	
<b>6.1.2.b</b>	Continuous Power - 140 KW or More	
<b>6.2</b>	<b>Battery Pack</b>	
<b>6.2.1</b>	Battery Pack Type-Lithium-Ion Advance Chemistry	
<b>6.2.2</b>	Battery Pack Rating - 210 KWH or more. Battery Power shall be capable enough to ensure min 10 Hours of continuous operation with max running usage of 15 Km per Hour on ideal load condition.	
<b>6.2.3</b>	<b>Battery Pack Safety &amp; Compliance</b>	
<b>6.2.3.a</b>	The battery pack and associated systems shall comply with AIS-038 Rev 2, and any other applicable CMVR / MoRTH / ARAI standards.	
<b>6.2.3.b</b>	The battery pack shall have IP67 protection rating (or higher) against water and dust ingress.	
<b>6.2.3.c</b>	Adequate thermal management system (active/passive cooling) shall be integrated to ensure safety and efficiency across operating temperature range.	
<b>6.2.3.d</b>	The battery system shall be certified for safety, vibration, fire resistance, and thermal runaway containment.	





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<b>6.2.4</b>	The battery system shall be modular and scalable, integrated with appropriate Battery Management System (BMS).	
<b>6.2.5</b>	<b>Charging Compatibility</b>	
<b>6.2.5.a</b>	The battery system shall be compatible with <b>CCS2 standard charging interface</b> and should support both Slow & Fast Charging	
<b>6.2.5.b</b>	Battery Pack should have maximum Charging Time 03 Hrs with compatible Battery Charger	
<b>6.2.6</b>	<b>Battery Pack Life</b>	
<b>6.2.6.a</b>	The Battery Pack should be capable for providing 10 Hrs of operation on full charge. At any given point of time, if the operational efficiencies deteriorates more than 40 % of the bid minimum requirements ( 10 Hrs) then the Battery Pack shall be replaced within 03 months or before completion of Leasing period to reinstate Bid minimum operational requirements .	
<b>6.2.7</b>	<b>Battery Fire Protection &amp; Emergency Protocol</b>	
	The system shall be integrated with fire detection and suppression mechanisms specific to the battery compartment. Emergency isolation (manual and automatic) provisions shall be available in the event of a thermal incident or accident.	
<b>7.</b>	<ul style="list-style-type: none"> <li>Facility to restrict upper speed limit at 30 Km/Hr during Airport usage &amp; high speed beyond 50 Km/Hr without any speed limiter applicable only during public road usage.</li> <li>Speed Governor shall be fitted, if applicable. Otherwise, to be adjusted through software.</li> <li>Certificate to be issued for speed governor/Speed Limitation mentioning the Speed Limit.</li> <li>Lessor must ensure that during entire lease period availability of valid Speed Governor Certificate, if applicable.</li> </ul>	
<b>8.</b>	The bus <b>must</b> be equipped with a <b>kneeling system</b> to facilitate enhanced passenger comfort and accessibility during boarding and deboarding. This system shall be capable of reducing the floor height from the ground by a minimum of <b>60 mm</b> at the location of <b>each main passenger door</b> on both sides of the vehicle.	



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<b>9.</b>	<b>Gradeability from Stop at GVW-17%</b>	
<b>10.</b>	<b>STEERING:</b> The unit shall be equipped with power assisted steering. (Hydraulic/Electric/Hybrid)	
<b>11.</b>	TCD should not exceed 24 meters	
<b>12.</b>	<b>SUSPENSION</b>	
<b>12.1</b>	Air Suspension System for the comfort of passengers.	
<b>12.2</b>	Sufficient Pneumatic suspension system or any advance system to be provided.	
<b>13.</b>	<b>BRAKE SYSTEM</b>	
<b>13.1</b>	Full Air Brake with ABS or EBS	
<b>13.2</b>	<b>Disc braking systems on all wheels are highly preferred.</b> However, the braking system <b>must</b> include disc brakes on at least one axle (either the <b>front or the rear</b> ).	
<b>14</b>	<b>HVAC SYSTEM:</b>	
<b>14.1</b>	Eco friendly refrigerant (to be specified by the bidder)	
<b>14.2</b>	Saloon to be cooled up to a comfortable temperature (20 °C to 22 °C) keeping in view of the ambient conditions of airports in India with full complement of passengers. HVAC system should meet or exceed specifications of UBS-II norms.	
<b>14.3</b>	Automatic temperature and flow control of conditioned air with uniform cooling in all areas in the passenger cabin to be provided. In case of need the cabin to be heated up to 16° C to 22° C where the outside temperature is less than 10° C.	
<b>14.4</b>	The cabin <b>must</b> be provided with <b>AC vents</b> equipped with either <b>adjustable louvers or a free-flow mechanism</b> . This design shall ensure an <b>effective and consistent cooling approach</b> throughout the cabin interior.	
<b>14.5</b>	Window Glasses and Body of Bus should have proper insulation to keep cabin cool for longer period-Provide Information.	
<b>15</b>	<b>INTERIOR TRIM</b>	
<b>15.1</b>	<b>Stay bars, vertical bars and grab handles</b> must be provided in <b>sufficient and suitable numbers</b> to ensure the <b>best comfort and safety</b> of all passengers.	
<b>15.2</b>	<b>Flooring:</b> Anti-skid vinyl flooring should be provided on the coach floor. The flooring material must be grey in color and possess the necessary properties to ensure enhanced passenger safety, durability and ease of cleaning.	
<b>15.3</b>	<b>Driver Seat:</b> 3 Way adjustable Driver seat shall be provided.	



## **एआरएस एअरपोर्ट सर्विसेज** **AI AIRPORT SERVICES**

15.4	<b>Passenger Seats:</b> The passenger seats shall feature an <b>ergonomic design</b> with a <b>high headrest</b> to maximize comfort. A <b>foldable armrest</b> , restricted to the <b>gangway side</b> of the seat, must be provided. The seating shall utilize <b>durable and easily cleanable upholstery</b> consistent with the specified <b>AIASL color scheme</b> . (Note: Final upholstery design & color scheme requires prior approval.)	
15.5	<b>Gangway-</b> As per AIS 052	
16	<b>LIGHTS &amp; SIGNALS:</b> As per Indian Relevant Regulatory Authority & Industry standards (Preferable LED types)	
16.1	Two Nos. each Flashing Amber color beacon light (min Single Flashing 40 Cd, Front and Rear) on roof top to be provided complying with Airport Operator, DGCA requirements. Rotating Beacon Lights is not acceptable.	
16.2	The cabin interior must feature well-lit LED lighting designed to be aesthetically pleasing and optimize passenger eye comfort. Additionally, spotlights shall be installed to provide necessary illumination at the doorstep/entrance area.	
17	<b>ADDITIONAL FEATURES</b>	
17.1	Ignition start switch is to be key controlled.	
17.2	3 numbers of 2 kg ABC type fire extinguisher per unit, One for driver's compartment and two in passenger's cabin.	
17.3	Reverse Parking Assistance along with Camera, Screen & beeper to be provided.	
18	<b>OTHER REQUIREMENTS</b>	
18.1	Exterior Body of Coach should be PU painted in AI ASL Color Code i.e RAL 3020.	
18.2	The Coaches should be installed with two Flight Information Display systems of suitable sizes which shall display the contents having clear visibility for passengers coming to board the coaches from either of the sides & one unit inside the bus cabin displaying towards majority of passengers. Display software is to be provided and there should be means by which driver can feed /change data /Flight Details as per requirement. <b>(Note: Requires prior approval.)</b>	
18.3	AIASL Branding needs to be done on Electric Low Floor Airport Passenger Bus including but not limited to provisioning of Logo of AI AIRPORT SERVICES. <b>(Note: Dimensions requires prior approval.)</b>	
18.4	<b>Stop request Switch:</b> 6 Nos at different interior locations at 2-Priority Seat, 2-Wheel chair and 2-Service doors.	



## **ਏਅਰਪੋਰਟ ਸੇਵਿਸੇਜ਼** **AI AIRPORT SERVICES**

<b>18.5</b>	<p>The Tenderer shall be fully responsible for the Maintenance, including Breakdown and Preventive Maintenance, of the Airport Passenger Buses throughout the lease period. This responsibility shall encompass all required spares, consumables, and services necessary to ensure the efficient and uninterrupted operation of the buses.</p> <p>The scope of maintenance shall include, but not be limited to:</p> <ul style="list-style-type: none"> <li>A) Lubricants to be replaced during preventive Maintenance and Break Down Maintenance (If Applicable).</li> <li>B) Filters to be replaced during preventive and Break Down Maintenance (If Applicable).</li> <li>C) Tyres and Tube to be replaced as preventive Schedule or Break Down Maintenance (Worn out condition). One Set of Tyre &amp; Tube per Coach to be kept as standby at each location.</li> <li>D) Brake Components to be replaced during preventive and Break Down Maintenance (If Applicable).</li> <li>E) Suspension Parts to be replaced during preventive and Break Down Maintenance (If Applicable) including replacement of spare parts.</li> <li>F) Electrical Systems to be replaced during preventive and Break Down Maintenance of the Bus including replacement of spare parts.</li> <li>G) Preventive &amp; Break Down Maintenance of HVAC including replacement of spare parts &amp; Gas.</li> <li>H) Preventive &amp; Break Down Maintenance of Hydraulic &amp; Pneumatic Systems including replacement of spare parts &amp; Oil.</li> <li>I) Preventive and Breakdown maintenance of Battery, Battery Charger and Charging System including replacement of spare parts &amp; Battery.</li> </ul> <p><b>Any other parts and consumables required to maintain roadworthiness and passenger safety</b></p> <ul style="list-style-type: none"> <li>J) Battery Pack needs to be maintained as per OEM recommendations. Battery Pack along with associated system to be inspected once in a month. Service Provider will be responsible for Break Down as well as preventive maintenance including replacement of Battery Pack as well as other spare parts or software upgradation if required during the contract period.</li> </ul>
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## **ਏਅਰਪੋਰਟ ਸੇਵਿਸਜ਼ AI AIRPORT SERVICES**

All maintenance activities shall be carried out as per the manufacturer's recommended service schedule and applicable regulatory requirements. The Tenderer shall ensure that all maintenance work is performed by qualified personnel and recorded in detailed service logs and to be submitted along with Monthly Invoice raised for rendering the services.

During the entire Leasing Period, it shall be the responsibility of the Lessor to ensure that the Electric Low Floor Electric Airport Passenger Buses—both interior and exterior—consistently meet the required standards of airport passenger handling in terms of presentability, cleanliness, (from the purview of deep cleaning) and serviceability.

The Lessor shall:

A) Maintain the exterior appearance of the buses, ensuring they remain clean, damage-free, and in line with branding and aesthetic standards as may be specified by the Lessee or airport operator.

B) Ensure the interior cabin is always kept in a presentable and serviceable condition, including timely refurbishment of the following (but not limited to):

- Seat Covers
- Flooring
- Hand Grabs and Handrails
- Side panels, window curtains (if any), lighting and other interior fixtures

C) Address any visible damage, wear, or degradation in cabin aesthetics or fittings proactively and within a reasonable timeframe, ensuring the comfort and safety of passengers are not compromised.

Regular inspections shall be conducted by the Lessor to monitor cabin condition and undertake necessary upkeep actions, records of which shall be available for verification by the Lessee upon request.



**ਏਅਰਪੋਰਟ ਸੇਵਿਸਜ਼**  
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	<b>In case the Bus remains grounded for more than one day for carrying out the above works/maintenance, no payment shall be made and penalty clause shall apply. Lessor may also takeout the bus for preventive maintenance for maximum two days in every three calendar months and no deduction shall be applicable including penalty.</b>	
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- Documents/Certificates in any other languages than English should be submitted along with English translated version duly authenticated.
- Remarks for complying Technical Specifications should be as “Comply” or “Non-Comply” only. Remarks like noted, agreed, ok, etc are liable for disqualification.
- Supporting documents/certificate related to Technical Specifications should be labeled and attached with PQC. In case a Point /Clause is asking information than same needs to be provided.





**एआरएस एअरपोर्ट सर्विसेज**  
**AI AIRPORT SERVICES**

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**ANNEXURE B**

**BID FORM**

To  
The Chief of MMD,  
Material Management Dept  
AI Airport Services Limited,  
Air India Unity Complex,  
Pallavaram Cantonment  
Chennai 600043.

Sir,

Ref: Tender No.....

Having examined the bidding documents, I/we undersigned, offer to supply and deliver (Electric Low Floor Airport Passenger Bus, Qty-50 along with Fast Charger, Qty-10) in conformity with the said bidding documents as per the prices given in the price bid. We undertake, if our bid is accepted, to position all the Buses as specified in the tender, from the date of receipt of Work Order.

I/We agree to abide by this bid for a period of 120 days from the date fixed for bid opening and it shall remain binding upon us and may be accepted at any time before the expiration of that period. Until a formal Work Order is prepared and executed, this bid, together with your written acceptance thereof, shall constitute a binding contract between us.

Dated \_\_\_\_ day of \_\_\_\_\_ 2025

Signature of the Bidder



**एआरएस एअरपोर्ट सर्विसेज**  
**AI AIRPORT SERVICES**

**ANNEXURE C**

**LETTER OF AUTHORIZATION FOR ATTENDING PRE-BID MEETING**

To  
The Chief of MMD,  
AI Airport Services Limited,  
Air India Unity Complex,  
Pallavaram Cantonment,  
Chennai 600043..  
Subject: Authorisation for attending PRE-BID MEETING

Tender No. .... Closing Date:.....  
Opening Date..... Opening Time .....

The following person(s) are hereby authorised to attend the bid opening for the tender mentioned above on our behalf.

Sr. No	Name	E-Mail ID	Contact No.	Signature
I				
II				

Authorised Signatory

Note:

1. Permission for entry to the hall/Virtual Conference Room in case of virtual meeting organized for Pre Bid discussion may be refused in case authorization as prescribed above is not received.
2. The authorized representatives, in their own interest, must reach the Venue/Timely join virtual conference room for Pre Bid meeting .
3. The authorized representatives must carry a valid photo identity.



**एअरपोर्ट सर्विसेज**  
**AI AIRPORT SERVICES**

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Annexure-D

**DECLARATION**

(To be given on Company's Letter Head)

Date.....

To,

The Chief of MMD,  
Material Management Dept  
AI Airport Services Limited,  
Air India Unity Complex,  
Pallavaram Cantonment  
Chennai 600043.

Dear Sir,

Ref: GeM Bid No.....

I/We,..... hereby confirm that our Firm/Company /Group/Group Company has never been black listed / debarred by AIAHL/ AIASL/AIESL/AASL or any of the State or Central Government of India or Organization of State or Central Government of India.

Place:

Signature of Tenderer.....



## **ਏਅਰਪੋਰਟ ਸੇਵਿਸਜ਼ AI AIRPORT SERVICES**

(To be given on Company's Letter Head)

### **CHECK LIST FOR SUBMITTING TENDER**

Sr.No	Description	✓
1.	Tender filled as per tender terms and condition	
2.	Compliance on EMD Clause	
3.	Compliance on Security Deposit(SD) Clause	
4.	Compliance on Positioning Schedule Clause	
5.	Compliance on Delivery Point/ Receipt Clause	
6.	Compliance on Payment Term Clause	
7.	Compliance on Penalty, Clause	
8.	Compliance on Airports for positioning of Buses Clause	
9.	Compliance on Technical Terms, Clause	
10.	Compliance on Award for Decision for L1 Clause	
11.	EMD attached in Technical Bid	
12.	Pre-Qualification Criteria	
	Submission of Supportive Documents	
	Compliance on PQC Terms	
	Provided information sought for PQC	
13.	Technical Specification- Annexure A	
14.	Bid Form –Annexure B	
15.	Letter Of Authorization For Attending Pre-Bid Meeting -Annexure C	
16.	Declaration -Annexure D	